

LIST YOUR WARM MARKET FIRST

Address book
Business cards
Christmas card List
Neighborhood list
College friends
Co-workers
Old co-workers
Teachers

LIST YOUR RELATIVES NEXT

Parents
Brothers
Aunts
Nieces
Nephews
Grandparents
Sisters
Uncles
Cousins
Grandkids
Father-in-law
Mother-in-law
Brother-in-laws
Sister-in-laws
Other in-laws

WHO IS/ARE MY . . . ?

Accountant
Association members
Auto mechanic
Bowling team members
Bus driver
Car salesman
Card group
Child care provider
Children's friend's parents
Church members
Club members
Convenient store manager
Co-workers
Delivery person
Dentist office employees
Doctor's office employees
Donut shop manager
Dry cleaner
Fed-Ex driver
Fireman fishing buddies
Florist
Friends
Housekeeper
Hunting buddies
Insurance agent(s)

Memory Jogger

Jeweler
Lawyer
Leasing agent
Mailman
Maintenance person
Minister(s)
MLM friends
Neighbors
Optometrist
Paperboy
Pharmacist
Police
Property manager
Real estate agent
Favorite waitresses
Favorite waiters
Computer tech
ISP support person
Pet groomer
Retired coworkers
Retired friends
Retired relatives
Bottled water supplier
Coffee supplier
Florist
Sports team members
Supermarket managers
Tailor
Hairdresser
Truck drivers
UPS driver
Veterinarian
Barber
Day care owner

WHO SOLD ME MY . . .

Appliances
Boat
Business cards
Camper
Car
Computer
Craft supplies fishing license
Fishing bait
Furniture
Glasses/contacts
HDTV
House
Hunting license
Office equipment/supplies
Telephone/cell phone
Tires/auto parts
Sony® Playstation

Stereo
Vacuum cleaner
Wedding items

I KNOW SOMEONE WHO IS A . . .

Antique dealer
Art instructor
Avon rep
Bank teller
Bus driver
Carpenter
Chiropractor
Contractor
Dietitian
Editor
Electrician
Fire chief
Fisherman
Garage mechanic
Golf pro
Interior decorator
Lab technician
Librarian
Real estate
Lifeguard
Model
Motel owner
Music teacher
Notary public
Nurse office manager
Pilot/stewardess
Printer
Restaurant owner
Seamstress
Secretary
Security guard
Sheriff
Student
Tupperware rep
Waitress
Welder

I KNOW SOMEONE THAT . . .

Cuts my grass
Delivers parcels / packages
Goes bowling with me
Hung my wallpaper
Is in my book club
Is in rotary, lions
Is my baby-sitter
Is my barber/hairdresser is my former boss
Lives next door
Owns my apartment

Memory Jogger

Painted my house
Repaired my TV
Sells ice cream
Sells me gasoline
Teaches ceramics
Teaches my kids
Was in my car pool
Was my best man
Was my maid of honor
Was my navy buddy
Was my photographer
Was my professor
Was my teacher

I ALMOST FORGOT ABOUT . . .

Judges
Fast food chain employees
Hotel managers
Motel managers
Emergency medical service farmers
Agriculturalist
Conservation officers
Gas stations
Funeral director
Landscapers
Title agent
Speech therapist

THIS IS TOO FUN TO STOP, SO . . .

My broker
My bank teller
The scuba instructor
The karate teacher
The piano teacher
My landscaper
The guy delivering my gas
The coffee shop group
The cub scout leader
People I met at the fair
The taxi driver
My garbage man/woman